

Corporate Overview

# Automate, Accelerate and Scale Your Third-Party Security Risk Management



## How We Got Started

Fifteen years ago, when Panorays' three co-founders met each other in the Israeli Air Force's Intelligence Unit, little did they know that they would go on to create the fastest-growing third-party security risk management platform in the market today. Panorays was founded by Matan Or-El, Demi Ben-Ari and Meir Antar, all recognized as top cybersecurity experts who saw the nascent but quickly burgeoning market demand for a comprehensive, unified approach to protecting against third-party security breaches.

While Matan was working with Imperva, he saw first-hand how tedious, inefficient and ineffective managing supplier security could be — and what a huge risk it was becoming. Determined to solve this problem for other companies, he reconnected with Demi and Meir to found Panorays in 2016.



*From left to right: Meir Antar, Matan Or-El, and Demi Ben-Ari*

Managing third-party security risk involves many different stakeholders within an organization, and that's why Panorays was designed as an automated, easy-to use, comprehensive platform.

It unites different departments within a company as well as all of their suppliers — giving everyone a single, unified place to communicate, collaborate and most importantly, remediate third-party security risk.

Panorays manages the whole process from inherent to residual risk, remediation and ongoing monitoring. Unlike other solution providers, Panorays combines automated, dynamic security questionnaires with external attack surface assessments and business context to provide organizations with a rapid, accurate view of supplier cyber risk. It is the only such platform that automates, accelerates and scales customers' third-party security evaluation and management process, enabling easy collaboration and communication between companies and suppliers, resulting in efficient and effective risk remediation in alignment with a company's security policies and risk appetite.

## Companies using Panorays:



Dramatically speed up their third-party security evaluation process



Prioritize risk remediation to better manage the security of their third parties



Streamline collaboration and remediation between teams and suppliers, creating a transparent, efficient and effective process



Ensure vendor compliance with numerous industry regulations



Eliminate the tedium and delay of manual questionnaires in assessing third-party security



Optimize the efficiency of their time, resources and budget



Gain continuous visibility and actionable insights into evolving supplier risk



Quickly and easily build trust within business relationships

Panorays is a SaaS-based platform, with no installation needed, and is the missing link that creates an out-of-the-box process and security plan, which also easily integrates into existing organizational workflows and systems. It is trusted by organizations worldwide in industries such as financial services, banking, insurance and healthcare, among others.

Much like how the rays of the sun illuminate everything they touch, Panorays delivers visibility into previously unseen elements of supplier cyber risk so customers can better control that risk. In this way, Panorays enables customers to quickly and easily build and automate their third-party security management process, partnering with them every step of the way for optimal success.



**Would you like to learn more about Panorays?**



## About Panorays

Panorays is a rapidly growing provider of third-party security risk management software, offered as a SaaS-based platform. The company serves enterprise and mid-market customers primarily in North America, the UK and the EU, and has been adopted by leading banking, insurance, financial services and healthcare organizations, among others. Headquartered in New York and Israel, with offices around the world, Panorays is funded by numerous international investors, including Aleph VC, Oak HC/FT, Imperva Co-Founder Amichai Shulman and former CEO of Palo Alto Networks Lane Bess. Visit us at [www.panorays.com](http://www.panorays.com)