

Panorays at a Glance

We get third-party security. **Done.**

For more information: info@panorays.com



Company Overview

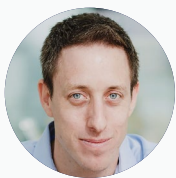
Our Mission

Panorays is dedicated to eliminating third-party cyber risk so that companies worldwide can quickly and securely do business together.

Funding

Seed round, June 2018, **\$5M**
 Series A, December 2019, **\$15M**

Founders



Matan Or-El
 CEO & Co-Founder
 Serial entrepreneur with extensive security and technical background



Meir Antar
 COO & Co-Founder
 25 years in the IAF with vast experience in IT and operations



Demi Ben-Ari
 CTO & Co-Founder
 Internationally renowned Google Developers and Big Data expert

Investors



Amichai Shulman
 Co-Founder & former CTO, Imperva

Lane Bess
 Former COO of ZScaler & former CEO of Palo Alto Networks



Eden Shochat
 Equal Partner, Aleph VC

Numerous security veterans

Company & Product Milestones

Awards



Most promising cybersecurity startup for 2021, chosen by Citi, Discount Bank and Visa



Strong Performer in The Forrester New Wave™: Cybersecurity Risk Ratings Platforms, Q1 2021



Most Innovative Third-Party Risk Management Solution, chosen by Cyber Defense Magazine (2020)



Accreditation

SOC 2 Type II
 ISO 27001

2020 Company Highlights

Grew client base by 300%
 Gartner Peer Insights ★★★★★
March 30, 2021

Seen In

Product Highlights

14 Different assessment categories

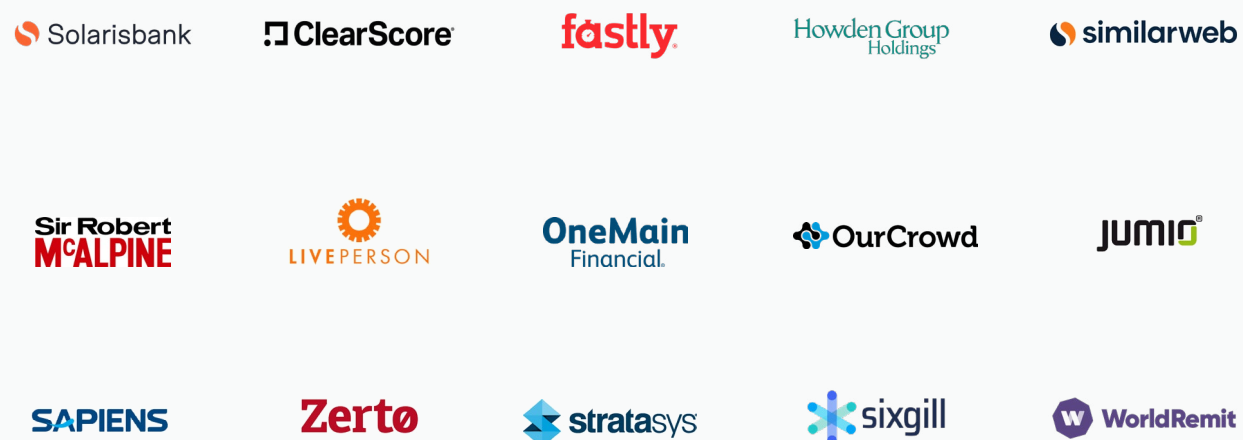
106 Cyber posture tests

99.4% Findings accuracy

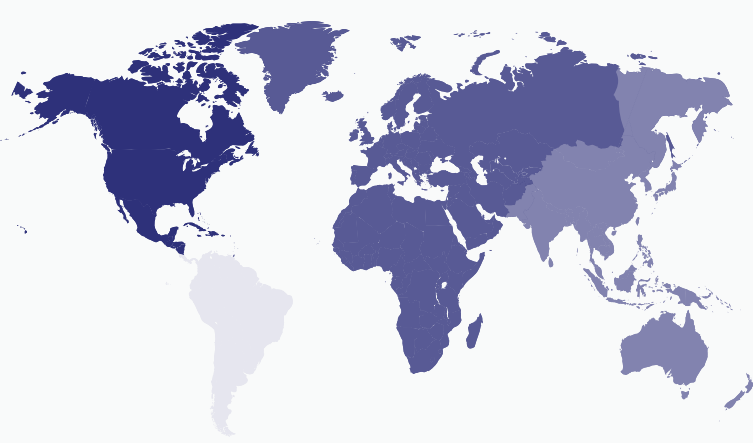
9 Days average reply time

Who We Serve

200+ Customers



Where to Find Us



Top 3 Customer Industries

Financial 28%

Insurance 17%

Technology 15%

What Our Customers Say



"The Panorays platform was the catalyst for third-party collaboration."

Jon Atchison, Lead of IT Governance, Risk and Compliance, CAPTRUST



"One other reason that I like Panorays is because of the customer support that we're getting. These are the intangibles that you don't see in a product, but when you get that kind of support, you want to stay and keep working with them."

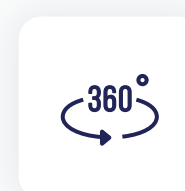
RaMonne Hayes, Senior Risk & Compliance Manager, Sisense



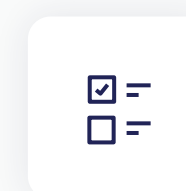
"With Panorays, we were able to cut the time spent on vendor assessments by 50%."

Sam Potashnick, Information Systems Team Leader, Payoneer

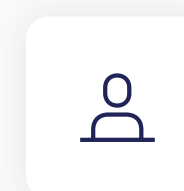
Product Key Features



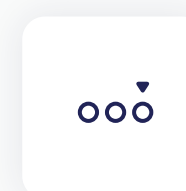
360-Degree Ratings



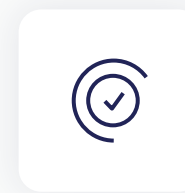
Smart Questionnaires™



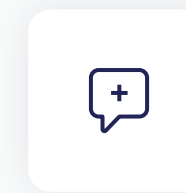
Human Factor



Context-Based Ratings



Vendor Compliance



Collaboration



Dark Web Insights



Continuous Monitoring